Scottish Fair Trade Forum
(A Company Limited by Guarantee)
Report and Financial Statements
For the Year Ended
31 March 2017

Company Number: SC337384

Charity Number: SC039883

Report and Financial Statements For the Year Ended 31st March 2017

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Reference and Administrative Information

Company registration: SC337384

Company Limited by Guarantee

Charity registration: SC039883

Scottish Charity

Registered office and

principal office address: Robertson House

152 Bath Street

Glasgow G2 4TB

Trustees

The following served as Trustees (directors of the company) during the year:

Current Trustees:

Jackie Arreaza (appointed 10/09/2016)

Graeme Clark

Angus Coull

Rachel Farey

Luke Harris

Tracy Mitchell

Chris Ross (appointed 16/03/2017)

Rosie Rutherford

Charles Sim

Robin Stewart

Senga Williamson Gall (appointed 10/09/2016)

Hamish Wood

Also serving in the year:

Fiona Mailley (resigned 15/04/2016) Barbara Slater (resigned 28/06/2016)

Bankers: The Co-operative Bank

Delf House Southway Skelmersdale WN8 6WT

Independent Examiner: Stanley Wynd ACIS FCIE

Bonnington Mill 72 Newhaven Road

Edinburgh EH6 5QG

Report of the Trustees (Directors' Report) For the Year Ended 31 March 2017

The Trustees are pleased to present their report and the financial statements for the year ended 31st March 2017.

Structure, Governance and Management

The Scottish Fair Trade Forum (the Forum) is a company limited by guarantee, with the liability of members limited to £1 each. The company is governed by the terms of its Memorandum and Articles of Association and is a registered Scottish charity. Trustees (who are directors of the company) are recruited from the membership. Up to three Trustees are elected by each section of the membership: the 'Individual Members', the 'Small Business and Organisation Members', the 'Medium Business and Organisation Members' and up to three Trustees coopted by the Board. One-third of the Trustees are subject to re-election each year.

Trustees continue to be encouraged to keep up to date with their responsibilities under charity and company law. A Trustee Handbook reflecting current best practice is issued to all Trustees. The Trustees meet a minimum of five times per year and are responsible for the strategic direction and policies of the charity. They are aware of the major risks affecting the charity and consider that, as far as possible, appropriate procedures are in place to mitigate those risks. The names of those who were members of the Board during the year are shown on page 2 together with other reference and administrative information.

The Forum continues to operate successfully from offices in Robertson House in central Glasgow. Robertson House is operated by the Robertson Trust as a hub for third sector organisations.

Objectives and Review of Activities

The charitable purposes of the Forum are to relieve poverty by establishing, maintaining and promoting Scotland as a Fair Trade Nation, thereby to improve the work of the voluntary sector and effectiveness of charities forming part of the Fair Trade movement by: (a) supporting, building, extending and maintaining the Fair Trade movement in and throughout Scotland; (b) educating stakeholders and the public generally through the production of relevant information, marketing and promotion of Fair Trade at every level of Scottish society; (c) facilitating and exchanging knowledge and information between Scotland and other Fair Trade countries and communities; and (d) facilitating and exchanging knowledge and information between Scotland and Fair Trade producers in developing countries.

Having achieved Fair Trade Nation status for Scotland in February 2013, the Forum is now engaged with ensuring that the achievement is maintained and developed, working at all levels of society to increase awareness and understanding of Fair Trade. These accounts cover the third year of the Forum's three year business plan for 2014 to 2017.

The Forum's Mission, Vision and Aims are:

Vision: 'The Scottish Fair Trade Forum works to help make Scotland a nation which is a global leader in challenging global poverty and recognises the dignity and rights of producers through a commitment to fairness in international trading.'

Mission: 'The Scottish Fair Trade Forum exists to maintain Fair Trade Nation status for Scotland and build upon that achievement to embed the values of Fair Trade in all aspects of Scottish society.'

Aims:

- 1. To maintain and develop Fair Trade Nation status.
- 2. To integrate Fair Trade principles into decision-making and procedures at all levels of government in Scotland.
- 3. To encourage the business community to integrate Fair Trade principles and corporate accountability into all aspects of their business, and to encourage the growth of the Fair Trade sector in Scotland.

Report of the Trustees (continued)

Objectives and Review of Activities (continued)

- 4. To develop and enable strategic partnerships with communities and activists.
- 5. To engage the broader public in Scotland's Fair Trade Nation campaign by raising awareness and encouraging understanding of the role of Fair Trade in creating a more sustainable world.
- 6. To strengthen links with producer communities and continue to promote awareness of the mutual benefits derived by consumers and producers from Fair Trade.

Scottish Government, Scottish Parliament and the public sector

The Scottish Government is still the Forum's main funder and a strong supporter of Scotland's Fair Trade Nation campaign. Regular communication with Scottish Government officials and consistent Ministerial support has enhanced work with Scottish public, private and voluntary sector organisations and partners in the international development sector. The Minister for International Development and Europe has supported the Forum over the last year including addressing our AGM and annual conference.

The Scottish Parliament Cross Party Group on Fair Trade was reconvened after the elections to the Scottish Parliament had taken place in May 2016. Colin Smyth MSP was elected Convenor and Gordon Lindhurst MSP was elected as Vice Convenor. The Cross Party Group meets regularly supported by the Forum as Secretariat for the Group.

The Forum continues to work with the Scottish Government's Procurement Directorate and public sector procurement officers with the aim of increasing procurement of Fair Trade goods by public sector bodies. The Forum hosted a seminar for public sector procurement officers in November 2016

The Forum has continued to develop its relationships with public sector organisations. It has continued to work closely with Scotland's local authorities and it has developed its links with other public sector organisations. The Forum works closely with the education sector at early years, school, college and university level. The Forum has been working closely with Development Education Centres to support their work in providing professional development for teachers and educational resources on Fair Trade. Two more colleges achieved Fairtrade status during the year.

Supporting local Fair Trade groups and campaigners

The Forum's ninth annual Fair Trade Campaigner Conference was held in Glasgow. This event incorporated the Forum's AGM to maximise attendance and participation in both events by campaigners from across the network. The conference was addressed by speakers from the Forum, the Fairtrade Foundation, Fairtrade Towns Netherlands, Fair Trade Wales and a Kenyan gold miner.

The Forum has offered support and assistance to local groups with media work, assistance in setting up new Fairtrade Town groups, events planning and general advice. Through the Forum website, use of social media and newsletters, we have regularly highlighted and publicised local Fair Trade events and some of the work that serves as examples of best practice. The Forum continues its small grants programme, the Community Grants Scheme, to support local community groups in promoting Fair Trade.

Two more local authority areas, Perth and Kinross and East Ayrshire were awarded Fairtrade Zone status by the Fairtrade Foundation during the year.

The Forum has continued to have coverage in the print and broadcast media and online. It has also developed its use of social media and website in order to promote itself as widely as possible. The Forum's wider supporter network through subscription to the e-newsletter and social media connections has again grown in the last year. Through the University of Aberdeen's Santander funded internship scheme, the Forum appointed a Communications Assistant for three months to develop our communications and a Research Assistant to undertake research for compiling the Fair Trade Nation reassessment report.

The Forum hosted the fourth Scottish Fair Trade Awards, this year in Aberdeen, recognising the work of volunteers, campaigners and organisations in promoting Fair Trade across Scotland.

Report of the Trustees (continued)

Objectives and Review of Activities (continued)

The Forum asked for applications for grants of up to £1,500 for projects that showed innovation in Fair Trade or helped towards making Fair Trade activity more sustainable. Six applications for these Innovation and Sustainability Grants were fully or partially successful accounting for £8,000 in total.

The Forum hosted Rudi Dalvai, President of the World Fair Trade Organisation to speak at the annual Fair Trade Nation Lecture on the theme: "The Metamorphosis of Fair Trade."

Partners and stakeholders

The Forum has maintained its close working relationship with the Fairtrade Foundation and Fair Trade Wales. The Fairtrade Foundation attended the Forum's AGM and Campaigner Conference. The Forum has developed over this year, a network of organisations globally interested in developing the model of Fair Trade Nations and Regions. The Forum hosted a seminar in Glasgow on this issue in September 2016 attended by representatives from the Northern Ireland, Wales, UK, Canada, Netherlands, Poland and Sweden. From this meeting, the Forum took the lead in agreeing a Memorandum of Understanding on Fair Trade Nations and Regions which is currently being consulted on globally.

The Forum has continued to work closely with a wide range of partner organisations including the Network of International Development Organisations in Scotland (NIDOS), the Scotland Malawi Partnership and the Development Education Centres.

Producer tours and links

During Fairtrade Fortnight 2017, the Forum hosted Bijumon Kurian from Plantrich Agritech, an Indian agribusiness which supplies sustainable products such as Fairtrade coffee, tea, cocoa and herbs and spices. During his visit he had events engaging with businesses, school pupils and students and Fair Trade campaigners in Montrose, Edinburgh, Glasgow, Kinross, Aberlour and Inverurie.

Also during Fairtrade Fortnight 2017, the Forum hosted Lousi Albadawi, a representative of the Oasis Centre in Palestine, which provides support for mentally and physically disabled people in Beit Sahour, Palestine and sells fairly traded handicrafts. She attended events and meetings in Edinburgh, Renfrewshire, North Berwick, Glasgow, South Ayrshire and Dunblane.

Financial Review

Income/Fundraising: The Forum continued to receive funding from the Scottish Government, alongside project grant funding from the The University of Aberdeen Santander Internship Scheme.

Expenditure: Expenditure levels were within budget with a planned spend of some of the reserves held.

The Forum's basic core costs remain those related to staff and office costs. These have increased at a reasonable rate as the organisation's work has grown, and reflect an increased capacity which has been maximised to maintain high outcomes with limited resources.

The Forum continues to gain support from hard-working, talented and enthusiastic volunteers. The commitment of these volunteers greatly increases the capacity of the Forum.

Overall position: With overall expenditure exceeding income by £35,416, the Forum ended the year with £17,389 to carry forward of which £2,811 is restricted to particular projects. The charity's 'free' reserves, represented by unrestricted funds less the value of tangible fixed assets were £12,742.

Reserves policy: It is our policy to hold 'free' reserves equivalent to at least 3 months' fixed costs, estimated at around £32,500 and at no point should these be more than 18 months' fixed costs. The trustees are aware of this shortfall and plans are in place to achieve this.

Report of the Trustees (continued)

Objectives and Review of Activities (continued)

Small Companies Provisions

This report has been prepared in accordance with the provisions in Part 15 of the Companies Act 2006 applicable to companies subject to the small companies' regime.

Approved by the Board of Trustees on 20 July 2017 and signed on its behalf by:

L Harris Trustee/Director

Independent Examiner's Report To the Trustees of the Scottish Fair Trade Forum

I report on the accounts of the charity for the year ended 31 March 2017 which are set out on pages 8 to 14.

Respective responsibilities of directors and examiner

The charity's Trustees are responsible for the preparation of the accounts in accordance with the terms of the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006. They consider that the audit requirement of Regulation 10(1) (a) to (c) of the Accounts Regulations does not apply. It is my responsibility to examine the accounts as required under section 44(1) (c) of the Act and to state whether particular matters have come to my attention.

Basis of independent examiner's statement

My examination is carried out in accordance with Regulation 11 of the Charities Accounts (Scotland) Regulations 2006. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeks explanations from the Trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently I do not express an audit opinion on the view given by the accounts.

Independent examiner's statement

In the course of my examination, no matter has come to my attention

- 1. which gives me reasonable cause to believe that in any material respect the requirements:
- to keep accounting records in accordance with Section 44(1) (a) of the 2005 Act and Regulation 4 of the 2006 Accounts Regulations, and
- to prepare accounts which accord with the accounting records and comply with Regulation 8 of the 2006 Accounts Regulations

have not been met, or

2. to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

Stanley Wynd ACIS FCIE Bonnington Mill 72 Newhaven Road Edinburgh EH6 5QG Date:

Scottish Fair Trade Forum

Statement of Financial Activities (including Income & Expenditure Account)

For the Year Ended 31 March 2017

Income from:	Note	Unrestricted Funds £	Restricted Funds £	Total 2017 £	Total 2016 £
Donations and legacies:					
Grants	1	-	144,350	144,350	161,600
Membership fees and donations		4,626	672	5,298	4,228
Charitable activities:					
Event and sales income		355	-	355	140
Investments:					
Interest earned		42	-	42	84
Total		5,023	145,022	150,045	166,052
Expenditure on:					
Charitable activities	2	33,940	151,521	185,461	170,306
Total		33,940	151,521	185,461	170,306
Net income / (expenditure) for year		(28,917)	(6,499)	(35,416)	(4,254)
Transfers		(541)	541		
Net movement in funds		(29,458)	(5,958)	(35,416)	(4,254)
Funds brought forward		44,036	8,769	52,805	57,059
Funds carried forward	9	14,578	2,811	17,389	52,805

The notes on pages 10 to 14 form part of these financial statements.

Balance Sheet at 31 March 2017

	Note	2017	2016
		£	£
Fixed Assets			
Tangible assets	4	1,836	=
Investments	5	5,000	5,000
		6,836	5,000
Current Assets			
Debtors	6	235	657
Cash at bank and in hand		14,391	49,720
		14,626	50,377
Creditors:			
Amounts due within one year	7	4,073	2,572
Net Current Assets		10,553	47,805
No. Access		17.000	E0 00E
Net Assets		17,389	52,805
Funds			
Restricted funds	9	2,811	8,769
Unrestricted funds	9	14,578	44,036
Total Funds	10	17,389	52,805

For the year ending 31st March 2017 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- the members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476,
- the directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts
- these accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

The accounts on pages 8 to 14 were approved by the directors on 20 July 2017 and are signed on their behalf by:

L Harris Director

The notes on pages 10 to 14 form part of these financial statements.

Notes to the Accounts

Accounting policies

Basis of accounting

The financial statements have been prepared under the historic cost convention and in accordance with 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)' - (referred to as 'the Charities SORP'), the 'Financial Reporting Standard applicable in the UK and Republic of Ireland' (FRS 102), the Companies Act 2006 and UK Generally Accepted Practice as it applies from 1 January 2015. The charity constitutes a public benefit entity as defined by FRS 102.

The charity has applied the alternative structure for smaller charities allowed by paragraph 4.22 of the Charities SORP and has not reported on an activity basis. Similarly, as a smaller charity, a cash flow statement has not been prepared.

This is the first year in which the financial statements have been prepared under FRS 102 and the Charities SORP (FRS 102) and the directors have considered whether any restatement of comparative figures is required under those standards. In the event no restatement has been required. Some reallocations have been made to the figures in accordance with the revised presentation in the accounts.

Incoming resources

Grants and donations are recognised in full in the Statement of Financial Activities in the period in which they are receivable, provided any conditions for use of the grant or donation have been fulfilled. Where a grant or donation is received for a specific purpose, it is included within restricted income and any unexpended portion carried forward as a restricted fund.

Expenditure

All expenditure is accounted for on an accruals basis.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is calculated by the straight line method to write off the cost of fixed assets over their estimated useful lives at the following rate:

Office equipment & furniture: 33% per annum

Debtors

Debtors are recognised at the settlement amount due.

Creditors and provisions

Creditors and provisions are recognised, at settlement amount, where the charity has a present obligation resulting from a past event, which is likely to result in the transfer of funds to a third party, and the amount due can be measured or estimated reliably.

Fund Accounting

Unrestricted funds arise from donations without a specified purpose and other income generated and are available to be used for any of the objects of the charity at the discretion of the trustees.

Restricted funds are to be used for specific purposes as laid down by the donor or funder. Expenditure which meets these criteria is charged to the fund, together with a fair allocation of management and support costs.

Pensions

The charity operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme

Notes to the Accounts (continued)

1.	Income	Unrestricted Funds	Restricted Funds	Total 2017	Total 2016
	Grants:	£	£	£	£
	Scottish Government	-	141,350	141,350	145,100
	Santander	-	3,000	3,000	1,500
	Souter Charitable Trust	-	-	-	5,000
	Big Lottery Awards for All	<u></u> _			10,000
	Total grants receivable	-	144,350	144,350	161,600

2.	Expenditure	enditure Unrestricted Restric Funds Fund		Total 2017	Total 2016
	Charitable activities:	£	£	£	£
	Staff costs	2,159	105,533	107,692	104,365
	Campaign awareness	15,617	16,655	32,272	21,199
	Producer tours and links	1,837	4,091	5,928	5,870
	Volunteer expenses	-	1,594	1,594	2,110
	Grants and donations made	9,924	1,530	11,454	11,422
	Office premises	-	9,810	9,810	9,400
	Office running costs	-	7,537	7,537	8,032
	Insurance	-	488	488	464
	Accountancy	-	900	900	780
	Board meetings and training	-	1,067	1,067	1,563
	Miscellaneous expenses	1,091	531	1,622	562
	Professional support costs	2,394	1,785	4,179	4,340
	Depreciation	918		918	199
	Total	33,940	151,521	185,461	170,306

3.	Staff costs	2017	2016
		£	£
	Wages & salaries	91,654	87,087
	Social security costs	5,555	6,323
	Pensions costs	3,392	2,709
	Training & recruitment	180	1,199
	Travel & other costs	6,911	7,047
	Total staff costs	107,692	104,365

The average number of employees in the year was 4 (2016: 4). There were no employees with emoluments above £60,000. The amount of employees benefits received by key management personnel - £35,605. Volunteers assisted staff with campaign and communication work.

No remuneration was paid to any members of the Board of Trustees (2016: nil). Travel expenses totalling £39 were reimbursed to three members of the Board (2016: £154 - three members).

Independent Examiner	2017	2016
	£	£
Remuneration of independent examiner (inc vat)	250	240
Accountancy and other services (inc vat)	650	540

Notes to the Accounts (continued)

4.	Tangible Fixed Assets	Office
		equipment
	Cost:	£
	At 1 April 2016	4,757
	Additions	2,754
	At 31 March 2017	7,511
	Depreciation:	
	At 1 April 2016	4,757
	Charge for period	918
	At 31 March 2017	5,675
	Net Book Value:	
	At 31 March 2017	1,836
	At 31 March 2016	

5. Investments	Social	
	investments	Total
	£	£
Carrying (fair) value at 1 April 2016	5,000	5,000
Additions	-	-
Disposals	-	-
Revaluations	<u> </u>	-
Carrying (fair) value at 31 March 2017	5,000	5,000

A programme related investment of £5,000 was made with Shared Interest Society, a mutual society that lends money to fair trade businesses all round the world to achieve positive social impact. Interest earned of £24 was donated to the Shared Interest Foundation and the value of this investment at the year end remained the same.

6. Debtors	2017	2016
	£	£
Other debtors	<u>235</u>	657
7. Creditors	2017	2016
Amounts falling due within one year.	£	£
Accruals & other creditors	4,073	2,572

8. Grants and donations made

Scottish Fair Trade Forum made grants to local groups, charities and retailers totalling £11,180. During the year grants of £500 and over were given to the following organisations: City of Glasgow College (£1,500), Fair Trade Sports Balls - Bala (£1,500), Showcase the Street (£1,400), The Deveron Press (£1,400), Just Trading Scotland (£1,200), Forth Valley College (£1,000) and Hand Up Events (£750).

Notes to the Accounts (continued)

8. Grants and donations made (continued)

	2017	2016
	£	£
Local group support	3,430	2,772
Innovation and sustainability grants	8,000	-
Retail grants	-	8,625
Other donations made	24	25
Total	11,454	11,422

9. Movement on Funds

		At 01/04/16	Incoming Resources	Outgoing Resources	Transfers	At 31/03/17
Restricted funds:			£	£	£	
Nurseries project	(a)	8,769	-	(6,158)	-	2,611
Donations	(b)	-	672	(472)	-	200
Scottish Government	(c)	-	141,350	(141,891)	541	-
Santander	(d) _	<u> </u>	3,000	(3,000)		
Total restricted funds	-	8,769	145,022	(151,521)	541	2,811
Unrestricted funds:						
Souter Charitable Trust		5,081	-	(5,081)	-	-
General fund	_	38,955	5,023	(28,859)	(541)	14,578
Total unrestricted funds	-	44,036	5,023	(33,940)	(541)	14,578
Total funds	=	52,805	150,045	(185,461)		17,389

- (a) Fair Trade Nurseries is a project engaging with children in nursery education and developing resources for 3-5 year olds. The project was previously supported by Scotmid, SQA and Foundation Scotland and by donations. It also received a £10,000 grant from Big Lottery Awards for All in the 2015/16 financial year.
- (b) Small donations and sponsorship received towards the costs of producer tours and other events.
- (c) This is the Scottish Government grant awarded to support the Forum delivering its work in leading and coordinating activity to maintain and develop Scotland's Fair Trade Nation status. The transfer represents the cost of equipment moved to the general fund (£2,754) and excess costs met by the unrestricted funds transferred in (£3,295).
- (d) The Forum received funding from the University of Aberdeen's Santander Internship Scheme to recruit two student or graduate interns for three months to support the ongoing work to improve and develop external communications.

Scottish Fair Trade Forum Notes to the Accounts (continued)

10. Analysis of Net Assets Between Funds

	Restricted Funds	General Fund	Total Funds
	£	£	£
Fixed assets	-	1,836	1,836
Investments	-	5,000	5,000
Debtors	-	235	235
Cash at bank and in hand	5,193	9,198	14,391
Creditors	(2,382)	(1,691)	(4,073)
Net assets at 31 March 2017	2,811	14,578	17,389

11. Statement of Financial Activities - Comparative figures by class for the year ended 31 March 2016

The following provides an analysis by class of the comparative figures in the SOFA as required by paragraph 4.2 of the Statement of Recommended Practice for Charities. Some reallocations have been made to the figures in accordance with the revised presentation in the accounts to 31 March 2017.

Income from:	Unrestricted Funds £	Restricted Funds £	Total 2016 £
Donations and legacies:	£	L	L
Grants	5,000	156,600	161,600
Membership fees and donations	4,228	-	4,228
Charitable activities:			
Event and sales income	140	-	140
Investments:			
Interest earned	84	-	84
Total	9,452	156,600	166,052
Expenditure on:			
Charitable activities	18,734	151,572	170,306
Total	18,734	151,572	170,306
Net income / (expenditure)	(9,282)	5,028	(4,254)
Transfers	(150)	150	
Net movement in funds	(9,432)	5,178	(4,254)
Funds brought forward	53,468	3,591	57,059
Funds carried forward	44,036	8,769	52,805